



PO Box 239 | McMinnville, OR 97128
888.317.8333 | FirstFedWeb.com



In an era where digital operations are at the core of every business, the significance of cybersecurity cannot be overstated. We understand that the safety and security of your business operations are paramount. It is with this understanding and commitment to our business clients' well-being that we have curated this comprehensive resource packet designed to empower you and your business against the ever-evolving landscape of cyber threats. It is crafted to serve as both a preventative guide and a reactive toolkit, offering insights, best practices, and actionable steps to safeguard your business against scams and cyberattacks.

Inside, you will find:

- **Start with Security:** A comprehensive guide to ensure your business is following comprehensive security measures.
- **Scams and Your Small Business:** Learn the signs of scams that target businesses.
- **Data Breaches – What to know, What to do:** A resource for your customers should they be impacted by a data breach at your business.
- **Data Breach Response Guide:** A guide addressing the steps to take once a breach has occurred.
- **Contact Information:** A directory of essential contacts, including local law enforcement, cybersecurity experts, and our dedicated team at First Federal, ready to assist you 24/7.

We encourage you to review these materials carefully and integrate the recommended practices into your business operations. By being proactive in your cybersecurity efforts, you can significantly reduce the risk of falling victim to cyber threats.

Should you have any questions or require further assistance, please do not hesitate to contact us directly. Our team is here to support you in securing your business against the digital threats of today and tomorrow.

Thank you for choosing First Federal as your trusted financial partner.



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Cybersecurity Contacts Directory

If your personal information has been exposed in a data breach, visit IdentityTheft.gov/databreach for detailed advice about your situation.

Learn More

For more advice on protecting your organization from scams, visit ftc.gov/SmallBusiness.

Report

- If you spot a scam, report it to the Federal Trade Commission at ReportFraud.ftc.gov or call 1-877-382-4957. Your report can help stop the scam.
- Possible elder abuse should be reported through Oregon's toll-free hotline: 1-855-503-7233
- If you suspect Medicaid fraud may be occurring, contact the DHS Fraud Hotline at 1-888-372-8301
- If you are receiving telemarketing calls even though your number is registered with the National Do Not Call List, please submit a complaint at donotcall.gov.
- To inform law enforcement in McMinnville, call McMinnville Police Department (Non-Emergency) at 503-434-7307.
- To inform law enforcement in Newberg, call Newberg Police Department (Non-Emergency) at 503-538-8321.

Engage

- Remember, your best defense is an informed workforce. Talk to your staff about how scams happen.
- Share this packet with your staff.

DATA BREACH RESPONSE

A Guide for Business



Federal Trade Commission | business.ftc.gov

You just learned that your business experienced a data breach. Whether hackers took personal information from your corporate server, an insider stole customer information, or information was inadvertently exposed, you are probably wondering what to do next.

What steps should you take and whom should you contact if personal information may have been exposed? Although the answers vary from case to case, the following guidance from the Federal Trade Commission (FTC) can help you make smart, sound decisions.

This guide addresses the steps to take once a breach has occurred. For advice on implementing a plan to protect consumers' personal information and prevent breaches and unauthorized access, check out the FTC's *Protecting Personal Information: A Guide for Business* (ftc.gov/ProtectingPersonalInformation), and *Start with Security: A Guide for Business* (ftc.gov/StartWithSecurity).

Secure Your Operations

Mobilize your breach response team right away. The exact steps to take depend on the nature of the breach and the structure of your business, but this is the time to implement your existing incident response plan.

Move quickly to secure your systems and fix vulnerabilities that may have caused the breach. The only thing worse than a data breach is multiple data breaches. Take steps so it doesn't happen again.

- **Secure physical areas potentially related to the breach.** Lock them and change access codes, if needed. Ask your forensics experts and law enforcement when it is reasonable to resume regular operations.
- **Stop additional data loss.** Take all affected equipment offline as soon as possible — but don't turn any machines off until the forensic experts arrive. Closely monitor all entry and exit points, especially those involved in the breach. If possible, put clean machines online in place of affected ones. In addition, update credentials and passwords of authorized users. If a hacker stole credentials, your system will remain vulnerable until you change those credentials, even if you've removed the hacker's tools.

Assemble a team of experts to conduct a comprehensive breach response. Depending on the size and nature of your company, your team may include forensics, legal, information security, information technology, operations, human resources, communications, investor relations, and management.

- **Identify a data forensics team.** Consider hiring independent forensic investigators to help you determine the source and scope of the breach. They will capture forensic images of affected systems, collect and analyze evidence, and outline remediation steps.
- **Consult with legal counsel.** Talk to your legal counsel. Then you may consider hiring outside legal counsel with privacy and data security expertise. They can advise you on federal and state laws that may be implicated by a breach.

Remove improperly exposed information.

- **Your website:** If the data breach involved personal information improperly posted on your website, immediately remove it. Be aware that internet search engines store, or “cache,” information for a period of time. You can contact the search engines to ensure they don’t archive personal information posted in error.
- **The cloud:** If you inadvertently exposed data stored in the cloud, lock it down.
- **Other websites:** Search for your company’s exposed data to make sure no other websites, like archive sites, have saved a copy. If you find any, or if others have received the data, contact those sites and ask them to delete it.

Interview people who discovered the breach. Also, talk with anyone else who may know about it. If you have a customer service center, make sure the staff knows where to forward information that may aid your investigation of the breach. Document your investigation.

Don't destroy evidence. Preserve any forensic evidence during your investigation and remediation.

Fix Vulnerabilities

Think about service providers. If service providers were involved, examine what personal information they can access and decide if you need to change their access privileges. Also, ensure your service providers are taking the necessary steps to make sure another breach doesn't occur. If your service providers say they have remedied vulnerabilities, verify that they really fixed things.

Check your network segmentation. When you set up your network, you likely segmented it so that a breach on one server or in one site could not lead to a breach on another server or site. Work with your forensics experts to analyze whether your segmentation plan was effective in containing the breach. If you need to make any changes, do so now.

Check your code. If a software bug played a part in the breach, ensure that the same or similar bugs don't exist in other software. Review and improve your organization's secure development practices. Consider using bug bounties — rewards to help identify software vulnerabilities.

Work with your forensics experts. Find out if measures such as encryption were enabled when the breach happened. Analyze backup or preserved data. Review logs to determine who had access to the data at the time of the breach. Also, analyze who currently has access, determine whether that access is needed, and restrict access if it isn't. Verify the types of information compromised, the number of people affected, and whether you have contact information for those people. When you get the forensic reports, take the recommended remedial measures as soon as possible.

Have a communications plan. Create a comprehensive plan that reaches all affected audiences — employees, customers, investors, business partners, and other stakeholders. Don't make misleading statements about the breach. And don't withhold key details that might help consumers protect themselves and their information. Also, don't publicly share information that might put consumers at further risk.

Anticipate questions that people will ask. Put top-tier questions and clear, plain-language answers on your website where they are easy to find. Good communication up front can limit customers' concerns and frustration, saving your company time and money later.

Notify Appropriate Parties

When your business experiences a data breach, notify law enforcement, other affected businesses, and affected individuals.

Determine your legal requirements. All states, the District of Columbia, Puerto Rico, and the Virgin Islands have enacted legislation requiring notification of security breaches involving personal information. In addition, depending on the types of information involved in the breach, there may be other laws or regulations that apply to your situation. Check state and federal laws or regulations for any specific requirements for your business.

Notify law enforcement. Call your local police department immediately. Report your situation and the potential risk for identity theft. The sooner law enforcement learns about the theft, the more effective they can be. If your local police aren't familiar with investigating information compromises, contact the local office of the FBI or the U.S. Secret Service.

For incidents involving mail theft, contact the U.S. Postal Inspection Service.

Did the breach involve electronic personal health records?

Check if you're covered by the Health Breach Notification Rule. If so, you must notify the FTC and, in some cases, the media. *Complying with the FTC's Health Breach Notification Rule* explains who you must notify, and when. Also, check if you're covered by the HIPAA Breach Notification Rule. If so, you must notify the Secretary of the U.S. Department of Health and Human Services (HHS) and, in some cases, the media. HHS's Breach Notification Rule explains who you must notify, and when.

Health Breach Resources

HIPAA Breach Notification Rule:

hhs.gov/hipaa/for-professionals/breach-notification

HHS HIPAA Breach Notification Form:

hhs.gov/hipaa/for-professionals/breach-notification/breach-reporting

Complying with the FTC's Health Breach Notification Rule:

ftc.gov/healthbreachnotificationrule

Notify affected businesses. If account access information — say, credit card or bank account numbers — has been stolen from you, but you don't maintain the accounts, notify the institution that does so it can monitor the accounts for fraudulent activity. If you collect or store personal information on behalf of other businesses, notify them of the data breach.

If Social Security numbers have been stolen, contact the major credit bureaus for additional information or advice.

If the compromise may involve a large group of people, advise the credit bureaus if you are recommending that people request fraud alerts and credit freezes for their files.

Equifax: equifax.com/personal/credit-report-services
or 1-800-685-1111

Experian: experian.com/help or 1-888-397-3742

TransUnion: transunion.com/credit-help or 1-888-909-8872

Notify individuals. If you quickly notify people that their personal information has been compromised, they can take steps to reduce the chance that their information will be misused. In deciding who to notify, and how, consider:

- state laws
- the nature of the compromise
- the type of information taken
- the likelihood of misuse
- the potential damage if the information is misused

For example, thieves who have stolen names and Social Security numbers can use that information not only to sign up for new accounts in the victim's name, but also to commit tax identity theft. People who are notified early can take steps to limit the damage.

When notifying individuals, the FTC recommends you:

- **Consult with your law enforcement contact** about the timing of the notification so it doesn't impede the investigation.

- **Designate a point person within your organization for releasing information.** Give the contact person the latest information about the breach, your response, and how individuals should respond.
- **Consider using letters (see sample below), websites, and toll-free numbers** to communicate with people whose information may have been compromised. If you don't have contact information for all of the affected individuals, you can build an extensive public relations campaign into your communications plan, including press releases or other news media notification.
- **Consider offering at least a year of free credit monitoring or other support** such as identity theft protection or identity restoration services, particularly if financial information or Social Security numbers were exposed. When that information is exposed, thieves may use it to open new accounts.

State breach notification laws typically tell you what information you must, or must not, provide in your breach notice. In general, unless your state law says otherwise, you'll want to:

- **Clearly describe what you know about the compromise. Include:**
 - » how it happened
 - » what information was taken
 - » how the thieves have used the information (if you know)
 - » what actions you have taken to remedy the situation
 - » what actions you are taking to protect individuals, such as offering free credit monitoring services

- » how to reach the relevant contacts in your organization

Consult with your law enforcement contact about what information to include so your notice doesn't hamper the investigation.

- **Tell people what steps they can take, given the type of information exposed, and provide relevant contact information.** For example, people whose Social Security numbers have been stolen should contact the credit bureaus to ask that fraud alerts or credit freezes be placed on their credit reports. See IdentityTheft.gov/databreach for information on appropriate follow-up steps after a compromise, depending on the type of personal information that was exposed. Consider adding this information as an attachment to your breach notification letter, as we've done in the model letter below.
- **Include current information about how to recover from identity theft.** For a list of recovery steps, refer consumers to IdentityTheft.gov.
- **Consider providing information about the law enforcement agency working on the case, if the law enforcement agency agrees that would help.** Identity theft victims often can provide important information to law enforcement.
- **Encourage people who discover that their information has been misused to report it to the FTC, using IdentityTheft.gov.** IdentityTheft.gov will create an individualized recovery plan, based on the type of information exposed. And, each report is entered into the Consumer Sentinel Network, a secure, online database available to civil and criminal law enforcement agencies.

- **Describe how you'll contact consumers in the future.** For example, if you'll contact consumers only by mail, then say so. If you won't ever call them about the breach, tell them that. This information may help victims avoid phishing scams tied to the breach, while also helping to protect your company's reputation. Some organizations tell consumers that updates will be posted on their website. This gives consumers a place they can go at any time to see the latest information.

Model Letter

The following letter is a model for notifying people whose Social Security numbers have been stolen. When Social Security numbers have been stolen, it's important to advise people to place a free fraud alert or credit freeze on their credit files. A fraud alert may hinder identity thieves from getting credit with stolen information because it's a signal to creditors to verify the consumer's identity before opening new accounts or changing existing accounts. A credit freeze stops most access to a consumer's credit report, making it harder for an identity thief to open new accounts in the consumer's name.

[Name of Company/Logo] Date: [Insert Date]

NOTICE OF DATA BREACH

Dear [Insert Name]:

We are contacting you about a data breach that has occurred at [insert Company Name].

What Happened?

[Describe how the data breach happened, the date of the breach, and how the stolen information has been misused (if you know).]

What Information Was Involved?

This incident involved your [describe the type of personal information that may have been exposed due to the breach].

What We Are Doing

[Describe how you are responding to the data breach, including: what actions you've taken to remedy the situation; what steps you are taking to protect individuals whose information has been breached; and what services you are offering (like credit monitoring or identity theft restoration services).]

What You Can Do

The Federal Trade Commission (FTC) recommends that you place a free fraud alert on your credit file. A fraud alert tells creditors to verify your identity before they open any new accounts or change your existing accounts. Contact any one of the three major credit bureaus. As soon as one credit bureau confirms your fraud alert, the others are notified to place fraud alerts. The initial fraud alert stays on your credit report for one year. You can renew it after one year.

Equifax: equifax.com/personal/credit-report-services or 1-800-685-1111

Experian: experian.com/help or 1-888-397-3742

TransUnion: transunion.com/credit-help or 1-888-909-8872

Ask each credit bureau to send you a free credit report after it places a fraud alert on your file. Review your credit reports for accounts and inquiries you don't recognize. These can be signs of identity theft. If your personal information has been misused, visit the FTC's IdentityTheft.gov site to report the identity theft and get recovery steps. Even if you don't find any suspicious activity on your initial credit reports, the FTC recommends that you check your credit reports periodically so you can spot problems and address them quickly.

You may also want to consider placing a free credit freeze. A credit freeze means potential creditors can't get your credit report. That makes it less likely

that an identity thief can open new accounts in your name. To place a freeze, contact each of the major credit bureaus at the links or phone numbers above. A freeze remains in place until you ask the credit bureau to temporarily lift it or remove it.

We have attached information from the FTC's website, IdentityTheft.gov/databreach, about steps you can take to help protect yourself from identity theft. The steps are based on the types of information exposed in this breach.

Other Important Information

[Insert other important information here.]

For More Information

Call [telephone number] or go to [Internet website]. [State how additional information or updates will be shared or where they will be posted.]

[Insert Closing]

[Your Name]

As noted earlier, we suggest that you include advice tailored to the types of personal information exposed. The example below is for a data breach involving Social Security numbers. This advice and advice for other types of personal information is available at IdentityTheft.gov/databreach.

Optional Attachment



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IdentityTheft.gov

What information was lost or exposed?

Social Security number

- ☐ If a company responsible for exposing your information offers you free credit monitoring, take advantage of it.
- ☐ Get your free credit reports from AnnualCreditReport.com. Check for any accounts or charges you don't recognize.
- ☐ Consider placing a credit freeze. A credit freeze makes it harder for someone to open a new account in your name.
 - If you place a freeze, be ready to take a few extra steps the next time you apply for a new credit card or cell phone — or any service that requires a credit check.
 - If you decide not to place a credit freeze, at least consider placing a fraud alert.
- ☐ Try to file your taxes early — before a scammer can. Tax identity theft happens when someone uses your Social Security number to get a tax refund or a job. Respond right away to letters from the IRS.
- ☐ Don't believe anyone who calls and says you'll be arrested unless you pay for taxes or a debt — even if they have part or all of your Social Security number, or they say they're from the IRS.
- ☐ Continue to check your credit reports at AnnualCreditReport.com. You can order a free report from each of the three credit reporting companies once a year.

For More Guidance From the FTC

This publication provides general guidance for an organization that has experienced a data breach. If you'd like more individualized guidance, you may contact the FTC at 1-877-ID-THEFT (877-438-4338). Please provide information about what has occurred, including the type of information taken, the number of people potentially affected, your contact information, and contact information for the law enforcement agent with whom you are working. The FTC can prepare its Consumer Response Center for calls from the people affected, help law enforcement with information from its national database of reports, and provide you with additional guidance as necessary. Because the FTC has a law enforcement role with respect to information privacy, you may seek guidance anonymously.

For more information and resources, visit business.ftc.gov.

Your Opportunity to Comment

The National Small Business Ombudsman and 10 Regional Fairness Boards collect comments from small businesses about federal compliance and enforcement activities. Each year, the Ombudsman evaluates the conduct of these activities and rates each agency's responsiveness to small businesses. Small businesses can comment to the Ombudsman without fear of reprisal. To comment, call toll-free 1-888-REGFAIR (1-888-734-3247) or go to www.sba.gov/ombudsman.



Federal Trade Commission

business.ftc.gov

August 2023

Data Breaches

What to know, What to do



FEDERAL TRADE COMMISSION

[IdentityTheft.gov](https://www.ftc.gov/identitytheft)

Did you recently get a notice that says your personal information was exposed in a data breach? Did you lose your wallet? Or learn that an online account was hacked? Depending on what information was lost, there are steps you can take to help protect yourself from identity theft.

If your information has been exposed, visit IdentityTheft.gov/databreach for detailed advice about your particular situation.

Depending on the type of information exposed, the next page tells you what to do right away. You'll find these steps – and more – at **IdentityTheft.gov/databreach**.

What information was lost or exposed?

Social Security number

- ☐ If a company responsible for exposing your information offers you free credit monitoring, take advantage of it.
- ☐ Get your free credit reports from **annualcreditreport.com**. Check for any accounts or charges you don't recognize.
- ☐ Consider placing a credit freeze. A credit freeze makes it harder for someone to open a new account in your name.

If you decide not to place a credit freeze, at least consider placing a fraud alert
- ☐ Try to file your taxes early – before a scammer can. Tax identity theft happens when someone uses your Social Security number to get a tax refund or a job.

Online login or password

- ☐ Log in to that account and change your password. If possible, also change your username

If you can't log in, contact the company. Ask them how you can recover or shut down the account.
- ☐ If you use the same password anywhere else, change that, too.
- ☐ Is it a financial site, or is your credit card number stored? Check your account for any charges that you don't recognize.

Bank account, credit, or debit card information

- ☐ If your bank information was exposed, contact your bank to close the account and open a new one.
- ☐ If credit or debit card information was exposed, contact your bank or credit card company to cancel your card and request a new one.

Other information

For guidance about other types of exposed information, visit **IdentityTheft.gov/databreach**.

If your child's information was exposed in a data breach, check out ***Child Identity Theft – What to know, What to do.***



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IdentityTheft.gov

September 2016

Scams and Your Small Business:

A Guide for Business



ftc.gov/SmallBusiness



When scammers go after your business or non-profit organization, it can hurt your reputation and your bottom line. Your best protection? Learn the signs of scams that target businesses. Then tell your employees and colleagues what to look for so they can avoid scams.

▶ Scammers' Tactics

▶ Protect Your Business

▶ Common Scams that Target Small Business

▶ Other Questionable Practices

▶ Scammers' Tactics

- **Scammers pretend to be someone you trust.** They impersonate a company or government agency you know to get you to pay. But it's a scam.
- **Scammers create a sense of urgency, intimidation, and fear.** They want you to act before you have a chance to check out their claims. Don't let anyone rush you to pay or to give sensitive business information.
- **Scammers ask you to pay in specific ways.** They often demand payment through wire transfers,

cryptocurrency, or gift cards. Don't pay anyone who demands payment this way. It's a scam.

► Protect Your Business

Train Your Staff

- Your best defense is an informed staff. Train employees not to send passwords or sensitive information by email, even if the email seems to come from a manager. Explain to your staff how scams happen and encourage them to talk with their coworkers if they suspect a scam. Order free copies of this brochure at **[ftc.gov/bulkorder](https://www.ftc.gov/bulkorder)** and share them with your staff.

Verify Invoices and Payments

- Make sure procedures are clear for approving purchases and invoices and ask your staff to check all invoices closely. Pay attention to how someone asks you to pay and tell your staff to do the same. If someone demands that you pay with a wire transfer, cryptocurrency, or gift cards, don't pay. It's a scam.

Spot Tech-Related Scams

- Since scammers often fake their phone numbers, don't trust caller ID. If you get an unexpected text message or email, don't click any links, open attachments, or download files. That's how scammers load malware onto your network or try to convince you to send money or share sensitive.

information. Scammers sometimes even hack into the social media accounts of people you know, sending messages that seem real — but aren't. Learn more about protecting your small business or non-profit organization from cyber scammers and hackers: check out **Cybersecurity for Small Business** at ftc.gov/cybersecurity.

Know Who You're Dealing With

- Before doing business with a new company, search the company's name online with the term "scam" or "complaint." Read what others are saying about that company. Ask people you trust for recommendations. You also may be able to get free business development advice and counseling through programs like **SCORE.org**.

► Common Scams that Target Small Business

Fake Invoices and Unordered Merchandise

Scammers create phony invoices that look like you ordered products or services for your business. They hope the person who pays your bills will assume the invoices are real and make the payment. Except it's all fake. Or a scammer might call, claiming they want to "confirm" an existing order, "verify" an address, or offer a "free" catalog or sample. If you say yes to any of those, unordered merchandise will arrive at your doorstep — followed by high-pressure demands to

pay for it. Don't pay. And remember, if you receive merchandise you didn't order, you have a legal right to keep it and use it for free.

Online Listing and Advertising Scams

Scammers try to fool you into paying for nonexistent advertising or a listing in a phony business directory. They may ask you to give your contact information for a “free” listing, or say the call is simply to “confirm” your information. Later, you'll get a big bill, and the scammer may use details — or even a recording — of the earlier call to pressure you to pay.

Business and Government Impersonation Scams

Scammers pretend to be someone you know or trust and try to scare or rush you into paying or giving them information. For example:

- Scammers say they're calling from a utility company and your gas, electric, or water service is about to be interrupted because of a (fake) late bill.
- Scammers say they're a government agent and threaten to suspend your business licenses, fine you, or even sue you. They might say it's because you owe taxes or need to renew a license or registration.
- Some scammers convince you to buy workplace compliance posters that you can get for free from the U.S. Department of Labor.

- Some scammers trick you into paying to apply for so-called business grants from government programs that turn out to be fake.
- Scammers impersonate the U.S. Patent and Trademark Office and threaten that you'll lose your trademark if you don't pay a fee immediately. Other times, they lie and say you owe money for additional registration services.
- Some scammers say they're calling from a tech company, threatening that your business will lose its website URL if you don't pay immediately.

Tech Support Scams

Tech support scams start with a call or an alarming pop-up message on your screen. The scammers pretend to be from a well-known tech company, telling you there is a problem with your computer's security. Their goal is to get your money, access to your computer, or both. They may ask you to pay to fix a problem you don't really have, enroll your business in a nonexistent or useless computer maintenance program, or sneak on your computer network to grab confidential data they can use to commit identity theft.

Social Engineering, Phishing, and Ransomware

Cyber scammers can trick employees into sending them money or giving up confidential or sensitive information like passwords or bank information. It often starts with a phishing email, social media contact, or

a call that seems to come from a trusted source — for example, a supervisor or other senior employee — that creates urgency or fear. Other emails may look like routine password update requests or other automated messages, but are actually attempts to steal your information. Scammers also can use malware to lock organizations' files and hold them for ransom.

Business Coaching Scams

Some scammers sell bogus business coaching programs, often using fake testimonials, videos, seminar presentations, and telemarketing calls. They falsely promise amazing results if you pay for their exclusive “proven” system to succeed in business. They also may lure you in with low initial costs, only to ask for thousands of dollars later. In reality, the scammers leave budding entrepreneurs without the help they sought and with thousands of dollars of debt.

Changing Online Reviews

Some scammers claim they can replace negative reviews of your product or service, add positive reviews, or boost your scores on ratings sites. However, posting fake reviews is illegal. FTC guidelines say endorsements — including reviews — must reflect the honest opinions and experiences of the endorser.

Credit Card Processing and Equipment Leasing Scams

Some scammers promise lower rates for processing credit card transactions, or better deals on equipment leasing. These scammers resort to fine print, half-truths, and flat-out lies to get a business owner's signature on a contract. Some unscrupulous sales agents ask business owners to sign blank documents. (Don't do it.) Others have been known to change terms after the fact. Ask the salesperson to give you copies of all documents right then and there. If they refuse or put you off with a promise to send them later, that could be a sign you're dealing with a scammer.

Fake Check Scams

Some scammers give you what seems like a plausible reason to overpay you with a check. Then, they'll ask you to send the extra money back to them or to someone else. But the check will be fake, even though it might show up as "cleared" in your account. By the time the bank discovers the check was bad, the scammer already has the money you sent them. You'll be stuck repaying the bank.

► Other Questionable Practices

Sometimes scammers hide behind other questionable practices — like claiming to offer big-money gig economy jobs, but then failing to live up to their money-making promises. Or they may try to sell

you unnecessary services with the false claim that you need to pay to improve your business's credit report. And after natural disasters strike, unlicensed contractors and scammers may show up with false promises that they'll get your business back up and running with quick repairs, clean-up, or debris removal that never happens.

► Learn More

- For more advice on protecting your organization from scams, visit **ftc.gov/SmallBusiness**.
- Stay connected with the FTC by subscribing to the FTC's Business Blog at **ftc.gov/subscribe**.

► Report

- If you spot a scam, report it to **ReportFraud.ftc.gov**. Your report can help stop the scam.
- Alert your state Attorney General. You can find contact information at **NAAG.org**.

► Engage

- Remember: Your best defense is an informed workforce. Talk to your staff about how scams happen.
- Share this brochure with your staff.
- Order free copies of this brochure in English, Spanish and other languages at **ftc.gov/bulkorder**.

About the FTC

The FTC works to help small business owners avoid scams, protect their computers and networks, and keep their customers' data safe. To find information for small business, go to **ftc.gov/SmallBusiness**.

There you'll find information about scams targeting small business and how to avoid them, and information on cybersecurity for small business to help owners keep their networks safe.

To get the latest information for small business, subscribe to the FTC's Business Blog at **ftc.gov/subscribe**.

This brochure is part of the FTC's efforts to help small business owners avoid scams. It explains common scams that target small businesses and non-profit organizations, describes scammers' tactics, and provides steps business owners can take to protect their company from scams. Order print copies for free at **[ftc.gov/bulkorder](https://www.ftc.gov/bulkorder)**.



**FEDERAL TRADE
COMMISSION**

business.ftc.gov

July 2023



**START
WITH**

SECURITY

A GUIDE FOR BUSINESS

LESSONS LEARNED FROM FTC CASES

FEDERAL TRADE COMMISSION

**START
WITH**

SECURITY

-
1. **Start with security.**
 2. **Control access to data sensibly.**
 3. **Require secure passwords and authentication.**
 4. **Store sensitive personal information securely and protect it during transmission.**
 5. **Segment your network and monitor who's trying to get in and out.**
 6. **Secure remote access to your network.**
 7. **Apply sound security practices when developing new products.**
 8. **Make sure your service providers implement reasonable security measures.**
 9. **Put procedures in place to keep your security current and address vulnerabilities that may arise.**
 10. **Secure paper, physical media, and devices.**

When managing your network, developing an app, or even organizing paper files, sound security is no accident. Companies that consider security from the start assess their options and make reasonable choices based on the nature of their business and the sensitivity of the information involved. Threats to data may transform over time, but the fundamentals of sound security remain constant. As the Federal Trade Commission outlined in [*Protecting Personal Information: A Guide for Business*](#), it's critical to know what personal information you have stored physically and electronically, and keep only what is essential for your business. Protect the information you keep, and properly dispose of what you no longer need. And, of course, create a plan to respond to security incidents.

The FTC also has [*cybersecurity resources*](#) especially for small businesses, including publications to address particular data security challenges, business alerts, and guidance to help you identify – and possibly prevent – pitfalls.

There's another source of information about keeping sensitive data secure: the lessons learned from the more than 80 law enforcement actions the FTC has announced so far. These are settlements – no findings have been made by a court – and the specifics of the orders apply just to those companies, of course. But learning about alleged lapses that led to law enforcement can help your company improve its practices. And most of these alleged practices involve basic, fundamental security missteps. Distilling the facts of those cases down to their essence, here are ten lessons to learn that touch on vulnerabilities that could affect your company, along with practical guidance on how to reduce the risks they pose.

1

Start with security.

Business executives often ask how to manage confidential information ranging from personal data on employment applications to network files with customers' credit card numbers. Experts agree on the key first step: Start with security. Factor it into the decision-making in every department of your business – personnel, sales, accounting, information technology, etc. Collecting and maintaining information “just because” is no longer a sound business strategy. Instead, deliberately think through the implications of your data decisions. By making conscious choices about the kind of information you collect, how long you keep it, and who can access it, you can reduce the risk of a data compromise down the road. Of course, all of those decisions will depend on the nature of your business. Lessons from FTC cases illustrate the benefits of building security in from the start by going lean and mean in your data collection, retention, and use policies.

Don't collect personal information you don't need.

Here's a foundational principle to inform your initial decision-making: No one can steal what you don't have. When does your company ask people for sensitive information? Perhaps when they're registering online or setting up a new account. When was the last time you looked at that process to make sure you really need everything you ask for?

That's the lesson to learn from a number of FTC cases. For example, the FTC's complaint against [RockYou](#) charged that the company collected lots of information during the site registration process, including the user's email address and email password. By collecting email passwords – not something the business needed – and then storing them in clear text, the FTC said the company created an unnecessary risk to people's email accounts. The business could have avoided that risk simply by not collecting sensitive information in the first place. Even when information must be collected and stored, consider whether it can be stored exclusively on the user's device.

Hold on to information only as long as you have a legitimate business need.

Sometimes it's necessary to collect personal data as part of a transaction. But once the deal is done, it may be unwise to keep it. In the FTC's [BJ's Wholesale Club](#) case, the company collected customers' credit and debit card information to process transactions in its retail stores. But according to the complaint, it continued to store that data for

up to 30 days – long after the sale was complete. Not only did that violate bank rules, but by holding on to the information without a legitimate business need, the FTC said BJ’s Wholesale Club created an unreasonable risk. By exploiting other weaknesses in the company’s security practices, hackers stole the account data and used it to make counterfeit credit and debit cards. The business could have limited this risk by securely disposing of the financial information once it no longer had a legitimate need for it.

Don’t use personal information when it’s not necessary.

You wouldn’t juggle with a Ming vase. Nor should businesses use personal information in contexts that create unnecessary risks. In the **Accretive** case, the FTC alleged the company used real people’s personal information in employee training sessions, and then failed to remove the information from employees’ computers after the sessions were over. Similarly, in **foru International**, the FTC charged the company with giving access to sensitive consumer data to service providers who were developing applications for the company. In both cases, the risk could have been avoided by using fictitious information for training or development purposes.

2 Control access to data sensibly.

Once you’ve decided you have a legitimate business need to hold on to sensitive data, take reasonable steps to keep it secure. You’ll want to keep it from the prying eyes of outsiders, of course, but what about your own employees? Not everyone on your staff needs unrestricted access to your network and the information stored on it. Put controls in place to make sure employees have access only on a “need to know” basis. For your network, consider steps such as separate user accounts to limit access to the places where personal data is stored or to control who can use particular databases. For paper files, external drives, disks, etc., an access control could be as simple as a locked file cabinet. When thinking about how to control access to sensitive information in your possession, consider these lessons from FTC cases.

Restrict access to sensitive data.

If vendors and contractors don’t have to use consumers’ sensitive personal information as part of their services, there’s no reason for them to have access to it. For example,

in **BLU**, the FTC alleged the company didn't impose limits on the consumer information that one of its contractors could access. The contractor collected and transferred to its servers far more information than it needed to do its job, including the full content of consumers' text messages, real time location data, call and text message logs with full telephone numbers, and contact lists. The company could have protected this sensitive consumer data by implementing appropriate security procedures to oversee the security practices of its service providers, as well as by ensuring that only authorized employees or contractors with a legitimate business need had access to users' personal information.

The FTC's complaint in **MoviePass** alleged the company failed to protect its users' personal and financial information, including by storing this information in plain text and then by failing to impose restrictions on who could access the data. MoviePass stored consumer information, including names, email addresses, birth dates, credit card numbers, and geolocation information. The company then loaded the information onto a server on which it had disabled the firewall, leaving the data accessible to anyone with an internet connection. The resulting data breach could have been avoided by encrypting consumer data and by maintaining and managing security controls to protect and restrict access to that data.

Limit administrative access.

Administrative access, which lets a user make system-wide changes to your system, should be limited to the employees tasked with that job. In its action against **Uber**, for example, the FTC alleged the company failed to restrict access to systems based on employees' job functions, and allowed all programs and engineers to use a single Amazon Web Services (AWS) access key that gave full administrative privileges over all the company's data in the cloud storage service. As a result of this practice, when an engineer posted the key to a software development site, a malicious actor was able to use it to access the sensitive personal information of thousands of Uber drivers, including names and driver's license, bank account, and Social Security numbers.

3

Require secure passwords and authentication.

If you have personal information stored on your network, strong authentication procedures – including sensible password management – can help ensure that only authorized individuals can access the data. When developing your company’s policies, here are lessons to take from FTC cases.

Insist on complex and unique passwords.

Passwords like 121212 or qwerty aren’t much better than no passwords at all. Give some thought to the password standards you implement. In the FTC’s 2011 *Twitter* case, for example, the FTC alleged that the company let employees use common dictionary words as administrative passwords, as well as passwords they were already using for other accounts. According to the FTC, those lax practices left Twitter’s system vulnerable to hackers who used password-guessing tools, or tried passwords stolen from other services in the hope that Twitter employees used the same password to access the company’s system.

Twitter could have limited those risks by implementing a more secure password system – for example, by requiring employees to choose complex passwords and training them not to use the same or similar passwords for both business and personal accounts.

In *Drizly*, the FTC alleged the company failed to require unique and complex passwords or multifactor authentication for accessing the company’s GitHub repositories.

A Drizly executive reused a password he had used for other personal accounts, but his recycled password was exposed in an unrelated breach. This created an opportunity for a malicious actor to access Drizly’s GitHub repositories, which made it possible for the attacker to access other database credentials and ultimately exfiltrate the personal information of 2.5 million consumers. The company could have reduced those risks by requiring that employees create unique and complex passwords (i.e., long passwords not used by the person for any other online service) or multifactor authentication to protect access to source code or databases. Even better, companies can require employees to use security keys for access.

Store passwords securely.

Don't make it easy for interlopers to access passwords. In the FTC's 2011 case against *Twitter*, the FTC said the company failed to establish policies that prohibited employees from storing administrative passwords in plain text in personal email accounts. Twitter could have reduced the risk if it had policies and procedures in place to store credentials securely. Businesses should consider other protections to help protect against password compromises – for example, multi-factor authentication or strong adaptive and salted hashing that has significant iterations of the hashing algorithm for each password. In *Chegg*, the company allegedly shared its AWS root credentials among its employees and outside contractors, and didn't terminate or update those credentials when a contractor left. Later on, the former contractor was able to use the credentials to exfiltrate the personal information of 40 million Chegg users. Chegg could have protected its AWS root credentials by requiring that employees and contractors use distinct access keys, and requiring multifactor authentication for access to the company's AWS databases. Companies can also regularly rotate existing keys.

Guard against brute force attacks.

Remember that adage about an infinite number of monkeys at an infinite number of typewriters? Hackers use automated programs that perform a similar function. These brute force attacks work by typing endless combinations of characters until hackers luck into someone's password. Or hackers can try using stolen credentials from other data breaches. In the *TaxSlayer* case, the FTC alleged the company failed to implement adequate risk-based authentication measures. As a result, malicious hackers were able to gain full access to nearly 9,000 consumer accounts, and then used the stolen information to commit tax identity theft.

According to the FTC, TaxSlayer failed to put a number of protective measures in place to reduce the risk to consumers' sensitive information. For example, TaxSlayer could have taken steps to neutralize list validation attacks, used readily-available tools to prevent devices or IP addresses from attempting to access an unlimited number of accounts in rapid succession, and conducted a risk assessment that would have identified reasonably foreseeable threats associated with inadequate authentication. Companies can also prevent users from using passwords that are known to have been compromised in previous breaches.

Protect against authentication bypass.

Locking the front door doesn't offer much protection if the back door is open. In [*Lookout Services*](#), the FTC charged that the company failed to adequately test its web application for widely known security flaws, including one called "predictable resource location." As a result, a hacker could easily predict patterns and manipulate URLs to bypass the web app's authentication screen and gain unauthorized access to the company's databases. The company could have improved the security of its authentication mechanism by testing for common vulnerabilities.

4

Store sensitive personal information securely and protect it during transmission.

For many companies, storing sensitive data is a business necessity. And even if you take appropriate steps to secure your network, sometimes you have to send that data elsewhere. Use strong cryptography to secure confidential material during storage and transmission. The method will depend on the types of information your business collects, how you collect it, and how you process it. Given the nature of your business, some possibilities include Transport Layer Security (TLS) encryption, data-at-rest encryption, or an iterative cryptographic hash. But regardless of the method, it's only as good as the personnel who implement it. Make sure the people you designate to do that job understand how your company uses sensitive data and have the know-how to determine what's appropriate for each situation. With that in mind, here are a few lessons from FTC cases to consider when securing sensitive information during storage and transmission.

Keep sensitive information secure throughout its lifecycle.

Data doesn't stay in one place. That's why it's important to consider security at all stages if transmitting information is a necessity for your business. In [*Superior Mortgage Corporation*](#), for example, the FTC alleged the company used SSL encryption to secure the transmission of sensitive personal information between the customer's web browser and the business's website server. But once the information reached the server, the company's service provider decrypted it and emailed it in clear, readable text to the company's headquarters and branch offices. That risk could have been prevented by ensuring the data was secure throughout its lifecycle, not just during the initial transmission.

Use industry-tested and accepted methods.

When considering what technical standards to follow, keep in mind that experts already may have developed effective standards that can apply to your business. Don't start from scratch when it isn't necessary. Instead, take advantage of collected wisdom. The **Lenovo** case illustrates that principle. According to the FTC, the company used an insecure method to replace digital certificates on encrypted websites with certificates signed by its own software. However, its software didn't adequately verify that the websites' digital certificates were valid before replacing them. The company could have avoided this weakness by using tried-and-true industry-tested and accepted methods for authenticating websites.

Ensure proper configuration.

Even the strongest encryption won't protect your users if you don't configure it properly. That's one message businesses can take from the FTC's actions against **Fandango** and **Credit Karma**. In those cases, the FTC alleged the companies used SSL encryption in their mobile apps, but turned off a critical process known as SSL certificate validation without implementing other compensating security measures. That made the apps vulnerable to man-in-the-middle attacks, which could allow hackers to decrypt sensitive information the apps transmitted.

5

Segment your network and monitor who's trying to get in and out.

When designing your network, consider using tools to validate and limit implicit trust between networked systems. Assume that all traffic regardless of source is hostile. Part of your "zero trust" toolkit should be tools to inspect and log network traffic – like SIEM and SOAR tools to monitor your network for malicious activity. Here are some lessons from FTC cases to consider when designing your network.

Continuously validate access to data.

Not every computer in your system needs to be able to communicate with every other one. Help protect particularly sensitive data by housing it in a separate secure place

on your network. That's a lesson from the [Infotrax](#) case. The FTC alleged the company didn't sufficiently limit one client's distributors from accessing another client's data on the network. As a result, hackers penetrated the company's server through a single client's website and could then access every client's consumer data on the network. The company could have reduced that risk by continuously validating access to its data.

Monitor activity on your network.

"What's happening on my network?" An effective SIEM tool will allow your security staff to answer that question.

In [i-Dressup](#), the FTC alleged that the company didn't use an intrusion detection and prevention system. After a hacker accessed the company's computer network and compromised the personal information of about 245,000 children under the age of 13, the company learned of the breach only after hearing from a journalist who had been in contact with the hacker. The company could have detected this data breach much earlier by using readily available and low-cost security measures to alert them to instances of unauthorized access to their network.

More generally, in the [DealerBuilt](#) case, the FTC alleged the company didn't use security measures to monitor its systems and assets. As a result, when an employee connected a storage device to the company's backup network without ensuring it was securely configured, the resulting insecure connection created an opportunity for a hacker to breach the backup database. The FTC said that hacker then downloaded the personal information of tens of thousands of consumers, including their Social Security and driver's license numbers, birth dates, and financial information. The company could have identified this breach sooner by using readily available tools to monitor its systems.

Security-centric companies may consider using "canaries" to help uncover unauthorized access attempts. What's a canary? It's a ruse designed to test if intruders are trying to get into your system without actually putting your network at risk. This could involve, for example, adding hardware or software to a mock network that doesn't really interact with your system. If something does try to interact with it, that's a sign you may have an intruder moving around your network.

6

Secure remote access to your network.

Business doesn't just happen in the office. While a mobile workforce can increase productivity, it also can pose new security challenges. If you give employees, clients, or service providers remote access to your network, have you taken steps to secure those access points? FTC cases suggest some factors to consider when developing your remote access policies.

Ensure endpoint security.

Just as a chain is only as strong as its weakest link, your network security is only as strong as the weakest security on a computer with remote access to it. That's the message of FTC cases in which companies failed to ensure that computers with remote access to their networks had appropriate endpoint security. For example, in **Premier Capital Lending**, the company allegedly activated a remote login account for a business client to obtain consumer reports, without first assessing the business's security. When hackers accessed the client's system, they stole its remote login credentials and used them to grab consumers' personal information. According to the complaint in **Settlement One**, the business allowed clients that didn't have basic security measures, like firewalls and updated antivirus software, to access consumer reports through its online portal.

And in **LifeLock**, the FTC charged that the company failed to install antivirus programs on the computers that employees used to access its network remotely. Businesses today could reduce these risks by using endpoint detection and response, as well as extended detection and response security solutions – often called EDR/XDR tools – to strengthen security of network endpoints and allow faster detection and response to security incidents.

Put sensible access limits in place.

Not everyone who might occasionally need to get on your network should have an all-access, backstage pass. Instead, limit access based on the parameters of a particular task. In the **Dave & Buster's** case, for example, the FTC charged that the company failed to adequately restrict third-party access to its network. By exploiting security weaknesses in the third-party company's system, an intruder allegedly connected to Dave & Buster's network numerous times and intercepted personal information. What could Dave & Buster's have done to reduce that risk? It could have placed limits on third-party access

to its network – for example, by closely monitoring connections to sensitive data or by granting temporary access carefully restricted to what the third party needed to get the job done.

7

Apply sound security practices when developing new products.

So you have a great new app or innovative software on the drawing board. Early in the development process, think through how customers will likely use the product. If they'll be storing or sending sensitive information, is your product up to the task of handling that data securely? Before going to market, consider the lessons from FTC cases involving product development, design, testing, and roll-out.

Train your engineers in secure coding.

Have you explained to your developers the need to keep security at the forefront? In cases like **Tapplock** and **Zoom**, the FTC alleged the companies failed to train their employees in secure coding practices. In **Tapplock**, the FTC said the company touted the security of its locks, including their digital security. The company's smart locks collected consumers' personal information, including usernames, email addresses, profile photos, and the locks' precise locations. However, according to the FTC, the locks were subject to vulnerabilities that prevented consumers from effectively revoking access to their locks. Security researchers found they could bypass Tapplock's account authentication process and access user data. The company could have avoided these issues by implementing a security program that included vulnerability and penetration testing of its locks, ensuring that effective safeguards were in place to protect consumer data, and training its software engineers in secure coding practices.

In **Zoom**, the FTC alleged the company compromised some users' security when it secretly installed software, called a ZoomOpener web server, as part of a manual update for its Mac desktop application. When operating as usual, before launching the Zoom app, Apple's Safari browser would display a warning box that asked users if they wanted to launch the app. But the ZoomOpener web server allowed Zoom to automatically launch and join a user to a meeting – thereby bypassing the Safari safeguard that protected users from a common type of malware. According to the complaint, Zoom's

covert installation of ZoomOpener increased the risk of remote video surveillance by strangers, and the company didn't implement any offsetting measures to protect users' security. What's more, the software remained on users' computers even after they deleted the Zoom app, and in certain circumstances would even reinstall the app automatically without any action by the user. The company could have avoided this vulnerability by implementing a training program on secure software development practices.

Follow platform guidelines for security.

When it comes to security, there may not be a need to reinvent the wheel. Sometimes the wisest course is to listen to the experts. In actions against [HTC America](#), [Fandango](#), and [Credit Karma](#), the FTC alleged the companies failed to follow explicit platform guidelines about secure development practices. For example, the FTC alleged that Fandango and Credit Karma turned off a critical process known as certificate validation in their mobile apps, leaving the sensitive information consumers transmitted through those apps open to interception through man-in-the-middle attacks. The companies could have prevented this vulnerability by following the iOS and Android guidelines for developers, which explicitly warn against turning off certificate validation. The advice for other companies: When choosing among third-party tools and platforms, pick ones that are designed for security, and have safe defaults that mitigate risks out of the box.

Verify that privacy and security features work.

If your software offers a privacy or security feature, verify that the feature works as advertised. In [TRENDnet](#), for example, the FTC charged that the company failed to test that an option to make a consumer's camera feed private would, in fact, restrict access to that feed. As a result, hundreds of "private" camera feeds were publicly available.

Similarly, in [Snapchat](#), the company advertised that messages would "disappear forever," but the FTC says it failed to ensure the accuracy of that claim. Among other things, the app saved video files to a location outside of the app's sandbox, making it easy to recover the video files with common file browsing tools. The lesson for other companies: When offering privacy and security features, ensure that your product lives up to your advertising claims.

Test for common vulnerabilities.

There is no way to anticipate every threat, but some vulnerabilities are commonly known and reasonably foreseeable. In more than a dozen FTC cases, businesses failed to adequately assess their applications for well-known vulnerabilities. For example, in [D-Link](#), the FTC alleged the company failed to perform basic procedures essential to secure software development, including testing and remediation to address well-known and preventable security flaws. As a result, D-Link's routers and internet-connected cameras were left exposed to third parties and vulnerable to hackers.

Similarly, in [CafePress](#), the FTC alleged the company failed to protect its website against the common Structured Query Language (SQL) injection attack, resulting in the exposure of sensitive consumer information like Social Security numbers. That's a risk that could have been avoided if CafePress had tested for commonly-known vulnerabilities, like those identified by the Open Web Application Security Project (OWASP).

8

Make sure your service providers implement reasonable security measures.

When it comes to security, keep a watchful eye on your service providers – for example, companies you hire to process personal information collected from customers or to develop apps. Before hiring someone, be candid about your security expectations. Take reasonable steps to select providers able to implement appropriate security measures and monitor that they're meeting your requirements. FTC cases offer advice on what to consider when hiring and overseeing service providers.

Put it in writing.

Insist that appropriate security standards are part of your contracts. In [GMR Transcription](#), for example, the FTC alleged the company hired service providers to transcribe sensitive audio files, but failed to require the service provider to take reasonable security measures. As a result, the files – many containing highly confidential health-related information – were widely exposed online. For starters, the business could have included contract provisions that required service providers to adopt reasonable security precautions – for example, encryption.

Verify compliance.

Security can't be a "take our word for it" thing. Including security expectations in contracts with service providers is an important first step, but it's also important to build oversight into the process. The **Upromise** case illustrates that point. There, the company hired a service provider to develop a browser toolbar. Upromise claimed the toolbar, which collected consumers' browsing information to provide personalized offers, would use a filter to "remove any personally identifiable information" before transmission.

But, according to the FTC, Upromise failed to verify that the service provider had implemented the information collection program in a manner consistent with Upromise's privacy and security policies and the terms in the contract designed to protect consumer information. As a result, the toolbar collected sensitive personal information – including financial account numbers and security codes from secure web pages – and transmitted it in clear text. How could Upromise have reduced that risk? By asking questions and following up with the service provider during the development process.

9

Put procedures in place to keep your security current and address vulnerabilities that may arise.

Securing your software and networks isn't a one-and-done deal. It's an ongoing process that requires you to keep your guard up. If you use third-party software on your networks, or you include third-party software libraries in your applications, apply updates as they're issued. If you develop your own software, how will people let you know if they spot a vulnerability, and how will you make things right? FTC cases offer points to consider in thinking through vulnerability management.

Update and patch third-party software.

Outdated software undermines security. The solution is to update it regularly and implement third-party patches. In the **TJX Companies** case, for example, the FTC alleged the company didn't update its anti-virus software, increasing the risk that hackers could exploit known vulnerabilities or overcome the business's defenses. Similarly in **Equifax**, the FTC alleged the company failed to patch a critical vulnerability, in part

because its patch management policies and procedures were inadequate. Depending on the complexity of your network or software, you may need to prioritize patches by the severity of the threat they are designed to avert. Nonetheless, having a reasonable process in place to update and patch third-party software is an important step toward reducing the risk of a compromise. Consider using automated tools to track which versions of software your system is running and whether updates are available.

Heed credible security warnings and move quickly to fix them.

When vulnerabilities come to your attention, listen carefully and then get a move on. In the *HTC America* case, the FTC charged that the company didn't have a process for receiving and addressing reports about security vulnerabilities. HTC's alleged delay in responding to warnings meant that the vulnerabilities found their way onto even more devices across multiple operating system versions.

Sometimes companies receive security alerts, but they get lost in the shuffle. In *Fandango*, for example, the company relied on its general customer service system to respond to warnings about security risks. According to the complaint, when a researcher contacted the business about a vulnerability, the system incorrectly categorized the report as a password reset request, sent an automated response, and marked the message as "resolved" without flagging it for further review. As a result, Fandango didn't learn about the vulnerability until FTC staff contacted the company. The lesson for other businesses? Have an effective process in place to receive and address security vulnerability reports. Consider a clearly publicized and effective channel (for example, a dedicated email address like security@yourcompany.com) for receiving reports and flagging them for your security staff.

10 Secure paper, physical media, and devices.

Network security is a critical consideration, but many of the same lessons apply to paperwork and physical media like hard drives, laptops, flash drives, and disks. FTC cases offer some things to consider when evaluating physical security at your business.

Securely store sensitive files.

If it's necessary to retain important paperwork, take steps to keep it secure. In the **Gregory Navone** case, the FTC alleged the defendant maintained sensitive consumer information, collected by his former businesses, in boxes in his garage. In **LifeLock**, the complaint charged that the company left faxed documents that included consumers' personal information in an open and easily accessible area. In each case, the business could have reduced the risk to their customers by implementing policies to store documents securely.

Protect devices that process personal information.

Securing information stored on your network won't protect your customers if the data has already been stolen through the device that collects it. In the **Dollar Tree** investigation, FTC staff said that the business's PIN entry devices were vulnerable to tampering and theft. As a result, unauthorized persons could capture consumers' payment card information, including the magnetic stripe data and PIN, through an attack known as "PED skimming." Given the novelty of this type of attack at the time, and a number of other factors, staff closed the investigation. However, attacks targeting point-of-sale devices are now common and well-known, and businesses should take reasonable steps to protect such devices from compromise.

Keep safety standards in place when data is en route.

Understand the importance of securing sensitive information when it's outside the office. In **Accretive**, for example, the FTC alleged an employee left a laptop containing more than 600 files, with 20 million pieces of information related to 23,000 patients, in the locked passenger compartment of a car, which was then stolen. The **CBR Systems** case concerned alleged unencrypted backup tapes, a laptop, and an external hard drive – all of which contained sensitive information – that were lifted from an employee's car. In each case, the business could have reduced the risk to consumers' personal information by implementing reasonable security policies when data is en route. For example, when sending files, drives, disks, etc., use a mailing method that lets you track where the package is. Limit the instances when employees need to be out and about with sensitive data in their possession. But when there's a legitimate business need to travel with confidential information, employees should keep it out of sight and under lock and key whenever possible.

Dispose of sensitive data securely.

Paperwork or equipment you no longer need may look like trash, but it's treasure to identity thieves if it includes personal information about consumers or employees. For example, according to the FTC complaints in [Rite Aid](#) and [CVS Caremark](#), the companies tossed sensitive personal information – like prescriptions – in dumpsters.

In [Goal Financial](#), the FTC alleged an employee sold surplus hard drives that contained the sensitive personal information of approximately 34,000 customers in clear text. The companies could have prevented the risk to consumers' personal information by shredding, burning, or pulverizing documents to make them unreadable and by using available technology to wipe devices that aren't in use.

Looking for more information?

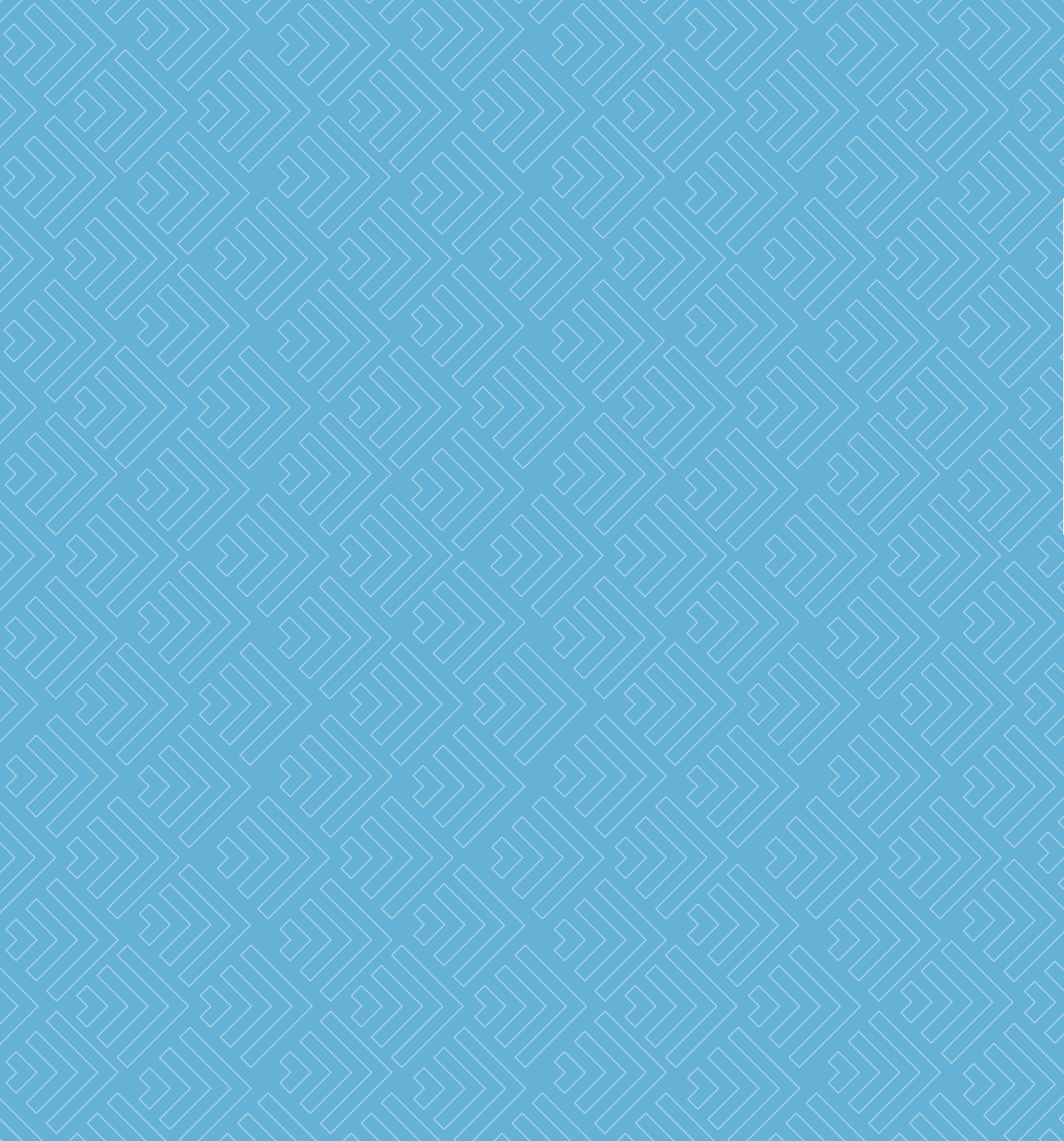
Visit the Data Security section of business.ftc.gov for a listing of relevant cases and other free resources.

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The National Small Business Ombudsman and 10 Regional Fairness Boards collect comments from small businesses about federal compliance and enforcement activities. Each year, the Ombudsman evaluates the conduct of these activities and rates each agency's responsiveness to small businesses. Small businesses can comment to the Ombudsman without fear of reprisal. To comment, call toll-free 1-888-REGFAIR (1-888-734-3247) or go to [sba.gov/ombudsman](https://www.sba.gov/ombudsman).



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